

Graco Mortgage Corp.
3918 Hammans Ct.
Loveland, Colorado 80537

Phone: 970-663-7306
Fax: 970-593-1103
e-mail: rgrant7713@yahoo.com

EXECUTIVE SUMMARY GUIDELINE

The underwriting process for non-repayable "angel" grant funding is very similar to conventional banking and venture capital financing alternatives. As each project considered is unique from the next, a simple ten-point common sense approach to initially evaluate a project to determine its viability for funding is used.

Please submit a preliminary (3-4 page) narrative Executive Summary of the project. This preliminary Executive Summary will set the stage for the terms/conditions that are used to determine compliance of specific performance with the Grant funding agreement. As our goal is to assist you in acquiring and completing a successful project, should conditions require, your Executive Summary may be amended at a later time to meet any reasonable changing conditions thereof.

Specifically include and submit the following (preferably via e-mail in an electronic file format):

1. PROJECT NAME

Provide the project and/or title of the project and the company name the project will be held in.

2. GENERAL INTRODUCTION

Provide a general introduction/vita of the principal(s), their pertinent/applicable business, educational, and personal history, and specific contact information for due diligence.

3. FUNDING REQUEST

Briefly submit the (total) funding request for the project.

4. TERM

Chronologically provide a tentative term/timeline of the project and/or its phase dates.

5. COMMUNITY IMPACT

How the project will positively impact and/or enhance the community (e.g. additional jobs, local revenue, community property value improvement, etc.).

6. ENVIRONMENTAL

Clearly define and explain any environmental issues/reports and remedies thereof.

7. SPECIFIC PERFORMANCE

Chronologically describe the specific performance objectives as they pertain to the development of the project and/or the capital funding structure/needs of same.

8. EXIT STRATEGY

Describe the anticipated specific performance of the project as it pertains to the proposed exit strategy & profit structure for the project term.

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9. SUPPORTING DOCUMENTS

Include any relevant supporting documents (purchase contracts, warranty deeds, surveys, appraisals, property tax statements, leases, rent rolls, photos, etc.) that may be applicable.

10. LETTER OF INTRODUCTION

A letter of introduction from an acceptable Bank attesting the principle(s) and entity are of good character. subsequent documentation attesting the Grantee qualifies for securitized collateral acceptable to the Grant Administrator will be requested upon approval into the Grant Program.

11. RESUME

A resume is needed on ALL principals.

Due to the special financing we are offering, **Only** borrowers with a credit score of 700+ will be considered.

After an initial due diligence review of the above, I will contact you to further proceed with the Grant funding process as applicable.

Sincerely,

Raymond V. Grant
Senior Loan Officer